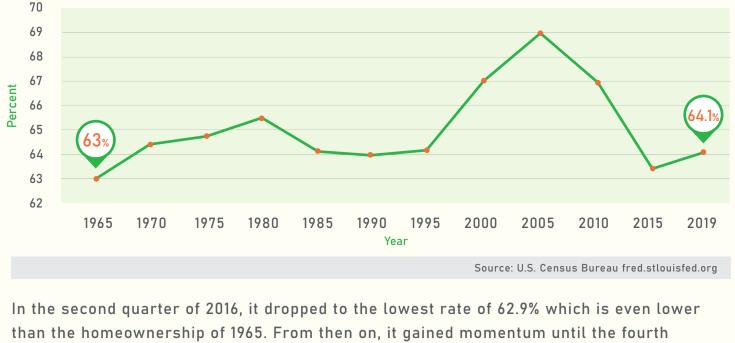
We Are a Decade Into the US Economic Recovery Yet The Homeownership Rate is at the Same Level it Was in 1965



The issue

quarter of 2018 with a rate of 64.8%. As of the second quarter of 2019, it stands at 64.1%.



Millennials Struggle to Buy Homes

24

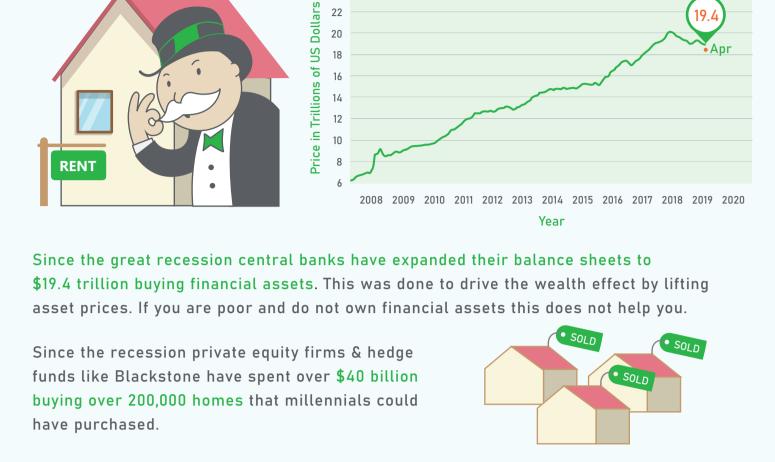
The drop in homeownership is largely due to a delay in

lowest ownership rate of their age group in history.

homebuying by the millennials, who have the



Is not Avocado toast



Percent in increase from 2016 to 2018 4

By 2017, Innovation Homes & American Homes 4 Rent control a big chunk of the market.

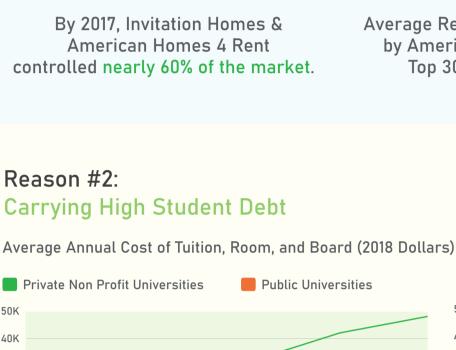
12

10

8

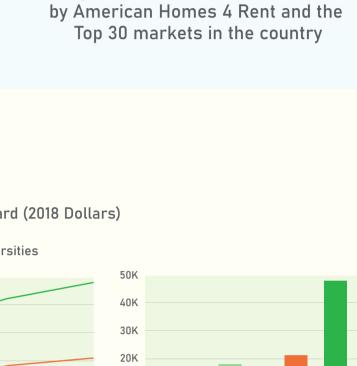
6

0



1990

2000



1970

1 in 4 Americans

has a Loan Debt

est 44.7 million

2000

2010

Source: U.S. Census Bureau fred.stlouisfed.org

2018

10K

0K

Top 30 Markets

Average Rent Increase from 2016 to 2018

American Homes

universities.

Average Student

Loan Debt

\$37,172

1980

50K

40K

30K Price 30K

10K

0K

1950

1960



2010

Even when accounting for inflation, the cost of tuition, room, and board has more than doubled since

1971. From \$8,730 to \$21,370 for public universities and \$18,140 to \$48,510 for private nonprofit

Reason #3: Impact of Great Recessions on Earnings Civilian Employment-Population Ratio Shaded areas indicate US Recession

1980

Year

1990

1970

Monthly median asking rent for unfurnished apartments in

\$1077

2010

Renters paid out record \$504 billion for housing in 2018, more than the entire GDP of Belgium

the United States from 1980 to 2017

\$308

1980

\$841

200

US Total Rent Payout:

\$504.4 Billion

Median Sales Price of Houses Sold for the United States

1980

1985

350,000 320,000 280,000 240,000 200.000 160,000 120,000 80,000 40,000 Λ

1965

1970

Increase in Average Price

Lower-Priced Homes

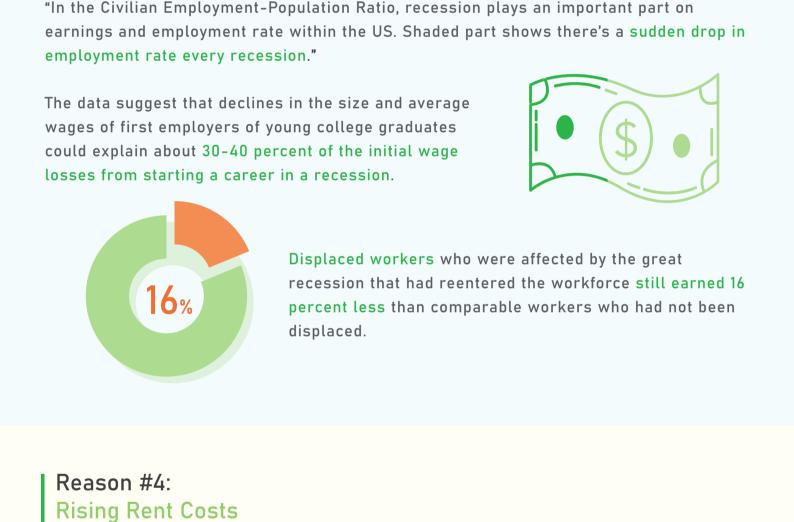
2012 to late 2018

it would take

Young Americans now view

1975

(\$494.7 billion), as rent rose in throughout that year.



\$1492

2017

Total GDP of Belgium:

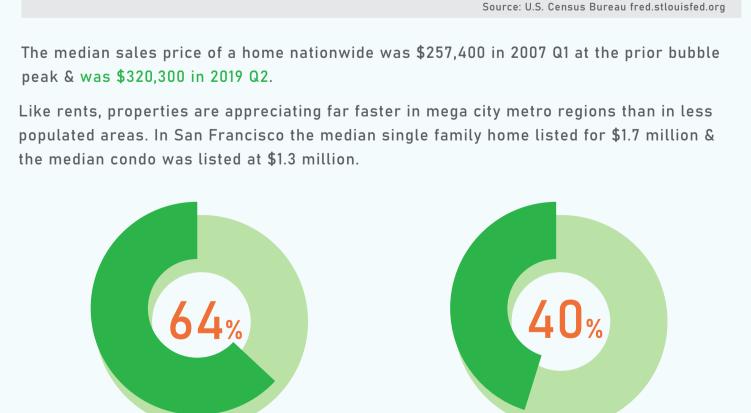
\$494.7 Billion

Reason #5:

House Price Inflation

30 33% of 25 to 29 lived with Percent their parents & grandparents in 2016. Thats three times as many in 1970. 15 10 '49 '54 '59 '64 '69 '74 '79 '84 '89 '94 '99 '04 '09 '14

35% in the US



1990

Year

1995

2005

Increase in Average Price of High-End Homes

2012 to late 2018

2010

2015

2019

2000

36 years to have a 40 years to have a 43 years to have a 20% downpayment saved 20% downpayment saved 20% downpayment saved in New York City in San Francisco in Los Angeles

'There's class warfare, all right, but it's my

if a person saved 5% of the median local income each month to save up for a downpayment



2010

2018



LGALGULAIUKS